THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt as to the action you should take or the contents of this document, you are recommended to seek your own independent financial advice immediately from your stockbroker, bank manager, solicitor, accountant or other independent professional financial adviser duly authorised under the Financial Services and Markets Act 2000 or, if you are taking advice in a territory outside the United Kingdom, from another appropriately authorised financial adviser.

If you have sold or transferred all of your registered holding of Ordinary Shares or Class A Shares, please forward this document and the accompanying Form of Proxy, as soon as possible, to the purchaser or transferee or other agent through or by whom the sale or transfer was effected for onward transmission to the purchaser or transferee. If you have sold or transferred part only of your registered holding of Ordinary Shares or Class A Shares, please contact the Company. Any person (including, without limitation, custodians, nominees and trustees) who may have a contractual or legal obligation or may otherwise intend to forward this document to any jurisdiction outside the UK should seek appropriate advice before taking any action.

# ALPHA REAL TRUST LIMITED

(a closed-ended investment company incorporated in Guernsey and registered with number 44786)

# PROPOSED GENERAL AUTHORITY FOR ON-MARKET SHARE PURCHASES APPROVAL OF WAIVER UNDER RULE 9 OF THE CITY CODE ON TAKEOVERS AND MERGERS

and

#### NOTICE OF ANNUAL GENERAL MEETING

This document should be read as a whole. Your attention is drawn to the letter from the Chairman of Alpha Real Trust Limited set out on pages 7 to 15 of this document in which the Independent ARTL Directors unanimously recommend that you approve the proposals described herein by voting in favour of the resolutions proposed at the Annual General Meeting.

Notice of an Annual General Meeting of Alpha Real Trust Limited, to be held at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT on 5 September 2014 at 11.30 a.m., is set out at the end of this document. A Form of Proxy for use at the Annual General Meeting is enclosed.

To be valid, the Form of Proxy should be completed, signed and returned, in accordance with the instructions printed thereon, to the Company's registrar, Morgan Sharpe Administration Limited, at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT or by fax to +44 (0)1481 233319 or email to art@morgansharpe.com, as soon as possible but, in any event, so as to arrive no later than 48 hours before the time of the Annual General Meeting. The completion and return of a Form of Proxy will not preclude you from attending and voting at the Annual General Meeting in person should you wish to do so.

Panmure Gordon, which is authorised and regulated in the United Kingdom by the Financial Conduct Authority, is acting exclusively for Alpha Real Trust Limited only and no one else in connection with the proposals set out herein and will not be responsible to anyone other than Alpha Real Trust Limited for providing the protections afforded to clients of Panmure Gordon nor for providing advice in relation to any of the matters referred to or contemplated in this document.

The distribution of this document in overseas jurisdictions may be restricted by law and therefore persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdictions.

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#### **DEFINITIONS**

Alpha Global Alpha Global Properties Securities Fund Pte. Limited, a company

incorporated in Singapore whose registered office is at 3 Phillip

Street #18-00, Commerce Point, Singapore 048693

**Annual General Meeting** the annual general meeting of the Company, convened for 11.30 a.m.

on 5 September 2014 or any adjournment thereof, notice of which is

set out at the end of this document

Antler Investment Holdings Limited, a company incorporated in the

British Virgin Islands whose registered office is Palm Grove House,

PO Box 438, Road Town, Tortola, British Virgin Islands

ARC or the Investment Manager Alpha Real Capital LLP, a limited liability partnership incorporated

under the laws of England and Wales whose registered office is at

338 Euston Road, London, United Kingdom NW1 3BG

ARC Concert Parties the persons deemed to be acting in concert with ARC as set out in

Appendix 1, and ARC Concert Party means any one of them

ARTL or the Company Alpha Real Trust Limited, a Guernsey registered closed-ended

investment company with registered number 44786

Arrco Limited, a company incorporated in England and Wales

whose registered office is at Portland House, Park Street, Bagshot,

Surrey, GU19 5AQ

Board or your Board the Directors

**City Code** or the **Code** the City Code on Takeovers and Mergers

Class A Shareholders Holders of Class A Shares

Class A Shares the 12,353,221 convertible class A ordinary shares of no par value in

the capital of the Company

Companies Act the Companies Act 2006, as amended

Companies Law the Companies (Guernsey) Law, 2008, as amended

**connected persons** has the meaning given to that term in section 252 of the Companies

Act

**CREST** the relevant system (as defined in the Regulations) for the paperless

settlement of share transfers and the holding of shares in Uncertificated Form in respect of which CRESTCo is the Operator

(as defined in the Regulations)

CRESTCo CRESTCo Limited

CREST Services Agreement the agreement entered into between Computershare and the

Company dated 28 September 2011

**Datastream** the database operated by the quotation service provider Thomson

Reuters from which the middle market closing prices of the Ordinary

Shares are derived

**Dealing Disclosure** an announcement pursuant to Rule 8 of the Code containing details

of dealings in interests in relevant securities of a party to an offer

**Directors** the directors of ARTL (whose names are listed in paragraph 2.1 of

Part 2 of this document)

**Form of Proxy** the form of proxy accompanying this document for use by Ordinary

Shareholders and Class A Shareholders in connection with the

**Annual General Meeting** 

**Independent ARTL Directors** the Directors, other than Phillip Rose

Independent Class A Shareholders Class A Shareholders other than ARC and the ARC Concert Parties

**Independent Ordinary Shareholders** Ordinary Shareholders other than ARC and the ARC Concert Parties

Investment Policy the investment policy approved by Ordinary Shareholders at an

extraordinary general meeting of the Company held on 29

September 2009, as set out in Appendix III

Latest Practicable Date the latest practicable date prior to the publication of this document,

being 8 August 2014

**London Stock Exchange**London Stock Exchange plc

NAV net asset value

**Notice of Annual General Meeting** the notice of the Annual General Meeting set out at the end of this

document

**Opening Position Disclosure** has the same meaning as in Rule 8 of the Code

Ordinary Shares the 58,260,634 ordinary shares of no par value in the capital of the

Company

**Ordinary Shareholders** the holders of Ordinary Shares

Panel the Panel on Takeovers and Mergers

**Panel Waiver** the waiver granted by the Panel, conditional on the approval by the

Independent Ordinary Shareholders and Independent Class A Shareholders of the Panel Waiver Resolution, of any obligation which would otherwise be imposed on ARC or any of the ARC Concert Parties, either individually or collectively, to make a general offer to all Ordinary Shareholders and Class A Shareholders under Rule 9 of the City Code, as a result of market purchases made

pursuant to the exercise of the Share Purchase Authority

**Panel Waiver Resolution** the resolution numbered 5 set out in the Notice of Annual General

Meeting to approve the Panel Waiver

Panmure Gordon (UK) Limited

PIP Property Investment Portfolio PLC

**Rockmount** Rockmount Ventures Limited, a company incorporated in Guernsey

whose registered office is at 13 North Esplanade, St Peter Port,

Guernsey GY1 2LQ

**Specialist Fund Market** or the **SFM** the market of that name operated by the London Stock Exchange

Share Purchase Authority the general authority for the Company to make on-market purchases

of up to 24.99 per cent. of its Voting Share Capital, whether such

on-market purchases be implemented by way of a share buyback or pursuant to any tender offer effected by (or on behalf) of the Company

**Share Purchase Resolution** the resolution numbered 6 set out in the Notice of Annual General

Meeting to approve the Share Purchase Authority

**Voting Share Capital or Voting Shares** the Ordinary Shares and the Class A Shares, in total 70,613,855

ordinary voting shares

For the purposes of this document, "subsidiary" and "subsidiary undertaking" shall have the meanings given to them in the Companies Act.

Save where the context otherwise requires, references to the Company's issued share capital or issued Ordinary Share capital exclude shares held in treasury.

### **Expected timetable of principal events**

Publication of this document 13 August 2014

Latest time and date for receipt of Forms of Proxy 11.30 a.m. on 3 September 2014

Annual General Meeting 11.30 a.m. on 5 September 2014

Announcement of result of Annual General Meeting By close of business on 5 September 2014

#### Notes:

References to time in this document are to London time. The above-mentioned dates are indicative only. If any of the above times or dates should change, the revised times and/or dates will be notified to Ordinary Shareholders and Class A Shareholders by an announcement on a Regulatory Information Service.

# PART 1 - LETTER FROM THE CHAIRMAN ALPHA REAL TRUST LIMITED

(a closed-ended investment company incorporated in Guernsey and registered with number 44786)

Directors Registered office

David Jeffreys (Chairman) Jeff Chowdhry Phillip Rose Roddy Sage Serena Tremlett Old Bank Chambers La Grande Rue St Martin's Guernsey GY4 6RT

13 August 2014

Dear Ordinary Shareholder and Class A Shareholder,

#### Proposed Share Purchase Authority, Panel Waiver and Ordinary Business

#### 1. Introduction

In the circular to Ordinary Shareholders dated 13 February 2013, the Directors stated that the Company wished to have the flexibility to make on-market purchases of Ordinary Shares by way of a share buyback or pursuant to any tender offer effected by or on behalf of the Company. At the Company's extraordinary general meeting on 7 March 2013, the Independent Ordinary Shareholders approved a general authority allowing the Company to buy back Ordinary Shares, such authority being in respect of up to 24.99 per cent. of the Ordinary Share capital of the Company (the "**Prior Share Purchase Authority**"). A total of 3,280,000 Ordinary Shares were purchased pursuant to the Prior Share Purchase Authority (which authority will expire at the conclusion of the Company's annual general meeting to be held on 5 September 2014).

A waiver conditionally granted by the Panel of any obligation on ARC or the ARC Concert Parties to make a mandatory offer for the Company under Rule 9 of the City Code, as a result of market purchases made pursuant to the exercise of the Prior Share Purchase Authority, was also approved at the Company's extraordinary general meeting on 7 March 2013 (the "**Prior Panel Waiver**"). The Prior Panel Waiver will expire at the conclusion of the Company's annual general meeting to be held on 5 September 2014, the notice for which is set out herein.

As at the Latest Practicable Date, ARC holds approximately 31.9 per cent. of the Voting Share Capital of the Company and the ARC Concert Parties hold approximately 6.2 per cent. of the Voting Share Capital, bringing the total holding of ARC and the ARC Concert Parties to 38.1 per cent. of the Voting Share Capital. Consequently, Rule 9 of the Code will apply to any further increase in the Voting Share Capital acquired by ARC or the ARC Concert Parties (except to the extent that a further waiver is obtained from the Panel).

As a result, under Rule 9 and Rule 37 of the City Code, unless a specific waiver is obtained from the Panel and approved by the Independent Ordinary Shareholders and the Independent Class A Shareholders voting on a poll, ARC and the ARC Concert Parties would normally be obliged to make a mandatory offer for the Company in the event that their aggregate percentage holding of voting rights attaching to the Company's Voting Share Capital increased as a result of the exercise of the Share Purchase Authority. ARC and the ARC Concert Parties (which includes Phillip Rose) are disenfranchised for the purposes of voting on the Panel Waiver Resolution.

In order to continue to provide liquidity to Ordinary Shareholders and Class A Shareholders, the Company wishes to have the ability to make on-market purchases either by way of a share buyback or

pursuant to any tender offer effected by (or on behalf of) the Company.

In addition, the Company's Ordinary Shares are currently trading at a significant discount to the audited net asset value of the Company (such discount being 49.5 per cent. as at the Latest Practicable Date, based on the NAV per Ordinary Share as at 31 March 2014 of 107.0 pence).

Accordingly, the Company is therefore seeking the approval of Ordinary Shareholders and Class A Shareholders to the Share Purchase Resolution. If Ordinary Shareholders and Class A Shareholders approve the Share Purchase Resolution, the Company would have authority to make on-market purchases of up to 24.99 per cent. of the Voting Share Capital (being up to 17,646,402 Ordinary Shares as at the Latest Practicable Date).

The ordinary business of the Meeting includes resolutions to receive and consider the directors' report, auditors' report and the audited annual financial statements of the Company for the financial year ended 31 March 2014, to re-elect certain directors who are retiring by rotation or otherwise, to approve the reappointment of the auditors, BDO Limited, as auditors of the Company and to authorise the directors to fix their remuneration.

The purpose of this letter is therefore to provide you with information on the background to and reasons for the proposals set out herein, to explain why the Board considers such proposals to be in the best interests of the Company and the Ordinary Shareholders and Class A Shareholders, and why the Independent ARTL Directors recommend you vote in favour of the resolutions to be proposed at the Annual General Meeting.

#### 2. Background to and reasons for the proposed Share Purchase Authority and Panel Waiver

#### 2.1 Background

In light of the fact that the Company's Ordinary Shares are currently trading at a significant discount to the audited net asset value of the Company (such discount being 49.5 per cent. as at the Latest Practicable Date, based on the NAV per Ordinary Share as at 31 March 2014 of 107.0 pence), the Board believes that it is in the Company's interests, and in the interest of all Ordinary Shareholders and Class A Shareholders, to provide Ordinary Shareholders who wish to realise part or all of their investment in the Company with an opportunity to access liquidity which might otherwise not be available in the market.

In light of the foregoing, the Board wishes to seek shareholder approval for the Company to make on-market purchases of its Ordinary Shares, such approval being in respect of up to 24.99 per cent. of the Voting Share Capital. Accordingly, Ordinary Shareholders and Class A Shareholders are being asked to approve the Share Purchase Resolution and the Panel Waiver Resolution.

The Company continues to pursue further investment opportunities. As set out in the Company's annual results announcement on 19 June 2014, the Company's cash and cash equivalents were £5.4 million. Whilst the Company has historically used its cash balances to make investments, this does not preclude the Company issuing shares as consideration for acquisitions (subject to obtaining regulatory consent in Guernsey where required). There are no restrictions in the Investment Policy on the issue of the Company's Ordinary Shares as consideration for acquisitions. Under the Companies Law, the Board must be satisfied prior to the issue of new shares that the consideration for, and the terms of, the issue are fair and reasonable to the Company and to all existing shareholders, being any holder of Voting Share Capital. Where the Company issues shares in consideration for an acquisition, Companies Law requires the Board to determine the reasonable present cash value of the consideration for the issue and resolve that, in its opinion, the present cash value of the consideration to be provided for the issue of the shares is not less than the amount to be credited for the issue of the shares. Other than as described above, there are no restrictions under Companies Law or the Company's articles of incorporation for issuing shares on a non pre-emptive basis or below the Company's last reported NAV per Ordinary Share.

Any share purchases made in accordance with the Share Purchase Authority will be made at a price which is considered by the Board to be in the best interests of the Company and the Ordinary Shareholders and Class A Shareholders at the relevant time and at a discount to the last reported NAV per Ordinary Share (provided that (a) in relation to any tender offer, the maximum price shall be 150 per

cent. of the average of the middle market quotations as published by Datastream for the five business days immediately preceding the date on which a circular is posted to shareholders of the Company notifying such shareholders of the terms and conditions of such tender offer; and (b) in relation to any share purchases effected otherwise than pursuant to a tender offer, the maximum price shall be equal to 105 per cent. of the average of the middle market quotations as published by Datastream for the five business days immediately preceding the date on which the Ordinary Shares are contracted to be purchased). The Board has no immediate intention of using the Share Purchase Authority, but this will be kept under regular review by the Board. In addition, the Board will continue to monitor the discount to NAV per Voting Share at which the Ordinary Shares trade.

#### 2.2 Summary information on the Share Purchase Authority

Ordinary Shareholders and Class A Shareholders are being asked to approve the Share Purchase Resolution to enable the Company to make market purchases of up to 17,646,402 Ordinary Shares, representing a maximum of 24.99 per cent. of the Voting Share Capital as at the Latest Practicable Date. If the Share Purchase Resolution is approved by Ordinary Shareholders and Class A Shareholders, the Company would have authority to make on-market purchases either by way of a share buyback or pursuant to any tender offer effected by (or on behalf) of the Company. The Share Purchase Authority is conditional upon the passing of the Panel Waiver Resolution and so will therefore have the benefit of the Panel Waiver (see paragraph 2.4 below for further details).

If a tender offer were to be effected by (or on behalf of) the Company, details of that tender offer (including the tender price, terms of the tender offer and timetable for such tender offer) would be communicated to Ordinary Shareholders and Class A Shareholders at the relevant time. As referred to above, there is no immediate intention of using the Share Purchase Authority, whether by way of tender offer or otherwise.

Although the Share Purchase Authority lasts until the earlier of (a) the conclusion of the annual general meeting of the Company held in 2016 and (b) 4 March 2016, the Company may ask Ordinary Shareholders to approve a new share purchase authority at the Company's next annual general meeting or at some other later date. If so, the Company would seek a new waiver from the Panel in relation to any obligation which would otherwise be imposed on ARC or any of the ARC Concert Parties to make a general offer to all Ordinary Shareholders and Class A Shareholders under Rule 9 of the City Code as a result of the exercise of any share purchase authority subsequently obtained by the Company at a shareholder meeting (such waiver again being conditional upon the approval of Independent Ordinary Shareholders and Independent Class A Shareholders voting on a poll).

Further details regarding the Share Purchase Authority are set out below in the section headed "Notice of Annual General Meeting".

#### 2.3 Information on ARC and the ARC Concert Parties

Under the City Code, the partners in ARC are deemed to be acting in concert with ARC.

As at the Latest Practicable Date, the interests of ARC and the ARC Concert Parties all of which are beneficial unless otherwise stated, in the ARTL relevant securities were as follows:

Shareholder/partner (as applicable)	ARTL shareholding		Partnership interest in ARC	
,	Number	%	%	
$ARC^1$	22,550,000	31.9	NA	
ARC partners				
Rockmount	-	-	18.8	
Arrco	10,930	0.0	55.9	
Phillip Rose	139,695	0.2	20.1	
Brad Bauman	55,006	0.1	2.7	
IPGL Limited	3,010,100	4.3	-	
IPGL Property Funds				
Limited	-	-	1.4	
Ronnie Armist	500	0.0	0.2	
Brian Frith	1,125,000	1.6	0.7	
Karl Devon Lowe	-	-	0.0	
Mark Rattigan	-	-	0.0	
Hugo James	-	-	0.0	
Nicholas Friedlos	-	-	0.0	
Nigel Ashfield	-	-	0.0	
Total	26,891,231	6.2	100	

<sup>&</sup>lt;sup>1</sup> Note: All shares are held by ARC's wholly-owned subsidiary, Alpha Global.

As at the Latest Practicable Date, ARC holds approximately 31.9 per cent. of the Voting Share Capital of the Company and the ARC Concert Parties hold approximately 6.2 per cent. of the Voting Share Capital, bringing the total holding of ARC and the ARC Concert Parties to 38.1 per cent. of the Voting Share Capital of ARTL.

#### Antler/Rockmount

Antler acquired 22,075,000 Ordinary Shares in ARTL through a series of on market purchases, principally in September 2008.

On 7 October 2010, pursuant to a group restructuring, Antler transferred its entire shareholding in ARTL (being 22,075,000 Ordinary Shares) to Rockmount. Antler is in the same corporate/trust holding structure as Rockmount.

#### On 23 December 2010:

- (a) Rockmount exchanged its 39.1 per cent. shareholding in ARTL (being 22,075,000 Ordinary Shares) with ARC in consideration for Rockmount receiving a 19.0 per cent. partnership interest in ARC; and
- (b) Phillip Rose exchanged a 0.2 per cent. shareholding in ARTL (being 100,000 Ordinary Shares) with ARC in consideration for receiving a 0.2 per cent. partnership interest in ARC,

#### the "Share Exchange".

As a result of the Share Exchange, ARC held 39.3 per cent. of the issued Ordinary Share capital of ARTL as at 23 February 2011, and Rockmount and Arrco controlled (in aggregate) a 75.3 per cent. partnership interest in ARC. Antler does not hold any Ordinary Shares in ARTL and does not have any partnership interests in ARC.

#### **ARC**

As described above, in conjunction with the Share Exchange, ARC received 22,075,000 Ordinary Shares in ARTL in consideration for Rockmount receiving a 19.0 per cent. partnership interest in ARC.

On 27 November 2012 the Company announced that ARC had purchased 375,000 Ordinary Shares from Brian Frith at a price of 105.8 pence per Ordinary Share. ARC now holds 22,550,000 Ordinary Shares, representing 31.9 per cent. of the Voting Share Capital of ARTL. Between 3 December 2013 and 23 July 2014, ARC transferred 22,550,000 Ordinary Shares off-market to its wholly-owned subsidiary, Alpha Global.

#### Arrco

Rockmount is the parent company of Arrco. Arrco was a partner in ARC prior to the Share Exchange and controlled a 56.3 per cent. partnership interest in ARC. Syd Taylor (a director of Arrco) holds 10,930 Ordinary Shares in ARTL. For the avoidance of doubt, Steve Thomas, who was previously a member of the ARC Concert Parties, is no longer an employee of Arrco and as such is no longer a member of the ARC Concert Parties.

#### **Phillip Rose**

In conjunction with ARTL's admission to the AIM market of the London Stock Exchange on 21 December 2006, Phillip Rose acquired 200,000 Ordinary Shares in ARTL. On 30 September 2009, following an internal restructuring, Alpha Global transferred 39,695 Ordinary Shares to Phillip Rose. As described above, Phillip Rose exchanged 100,000 Ordinary Shares in ARTL with ARC in consideration for receiving a 0.2 per cent. partnership interest in ARC.

Phillip Rose, a director of ARTL and an existing partner in ARC, controlled a 35.74 per cent. partnership interest in ARC prior to the Share Exchange. However, following the Share Exchange, Phillip Rose's partnership interest in ARC was reduced to 20.1 per cent. as a result of the partnership interests received by Rockmount.

#### **Brad Bauman**

In conjunction with ARTL's admission to the AIM market of the London Stock Exchange on 21 December 2006, Brad Bauman acquired 50,000 Ordinary Shares in ARTL. On 30 September 2009, following an internal restructuring, Alpha Global transferred 5,006 Ordinary Shares to Brad Bauman.

#### **IPGL Limited / IPGL Property Funds Limited**

In conjunction with ARTL's admission to the AIM market of the London Stock Exchange on 21 December 2006, IPGL Limited acquired 3,000,000 Ordinary Shares in ARTL. On 25 September 2009, following an internal restructuring, IPGL Property Funds Limited acquired 10,100 Ordinary Shares.

On 31 March 2012, IPGL Property Funds Limited transferred its 10,100 Ordinary Shares to IPGL Limited, for a consideration of 75.25 pence per Ordinary Share. IPGL Limited is the ultimate parent company of IPGL Property Funds Limited.

#### **Ronnie Armist**

On 25 September 2009, following an internal restructuring, Ronnie Armist acquired 500 Ordinary Shares.

#### **Brian Frith**

Prior to becoming a partner in ARC on 10 September 2012, Brian Frith held a beneficial interest in 1,500,000 Ordinary Shares in the Company that had been acquired through a series of on market purchases. On 27 November 2012 the Company announced that ARC had purchased 375,000 Ordinary Shares from Mr Frith, reducing his shareholding in ARTL to 1,125,000 Ordinary Shares.

### Other members of the ARC Concert Party

None of Karl Devon-Lowe, Mark Rattigan, Hugo James, Nicholas Friedlos or Nigel Ashfield, all of who are partners in ARC, holds any Ordinary Shares in ARTL.

Phillip Rose cannot be treated as an independent director of ARTL in relation to the proposed Share Purchase Authority and Panel Waiver as he is a partner in ARC. Accordingly, Phillip Rose has taken no part in the recommendation of the Board in connection with these matters. The Independent ARTL Directors comprise David Jeffreys, Jeff Chowdhry, Roddy Sage and Serena Tremlett.

Further information on ARC and the ARC Concert Parties can be found in Appendix I, and financial information for the past two years on ARC can be found in Appendix II, Part I.

ARC and the ARC Concert Parties have indicated to the Company that their current intentions are for the Company to remain admitted to trading on the SFM and to pursue the Investment Policy (which is set out in Appendix III). ARC and the ARC Concert Parties have also indicated that their current intention is that the Company's Board will remain the same. The Company has no employees and no fixed assets.

#### 2.4 The Code

Under Rule 9 of the Takeover Code ("Rule 9") any person who acquires, whether by a series of transactions over a period of time or not, an interest in shares which (taken together with shares in which persons acting in concert with him are interested) carry 30 per cent. or more of the voting rights of a company; or any person, together with persons acting in concert with him, is interested in shares which in the aggregate carry not less than 30 per cent. of the voting rights of a company but does not hold shares carrying more than 50 per cent. of such voting rights and such person, or any person acting in concert with him, acquires an interest in any other shares which increases the percentage of shares carrying voting rights in which he is interested, such person shall extend offers, on the basis set out in Rules 9.3, 9.4 and 9.5, to the holders of any class of security whether voting or non-voting and also to the holders of any other class of transferable securities carrying voting rights.

An offer under Rule 9 must be in cash and at the highest price paid within the twelve months prior to the announcement of the Offer for any interest in shares in the Company by the person required to make the offer or any person acting in concert with him.

Under Rule 37 of the Takeover Code any increase in the percentage of shares carrying voting rights held by a shareholder or persons acting in concert with the shareholder resulting from the purchase by the Company of its own shares will be treated as an acquisition for the purpose of Rule 9 of the Takeover Code. As ARC and the ARC Concert Parties beneficially own approximately 38.1 per cent. of the Voting Share Capital, and the members of ARC and the ARC Concert Parties have previously been and are regarded by the Panel to be acting in concert, any exercise of the Share Purchase Authority to buyback issued Ordinary Shares could result in ARC and the ARC Concert Parties being obliged under Rule 9 of the Takeover Code to make an offer for the remaining Ordinary Shares and Class A Shares then in issue and not already owned by them.

The aggregate Voting Share Capital held by ARC and the members of the ARC Concert Parties currently comprises approximately 38.1 per cent. of the Voting Share Capital of the Company. If 17,646,402 of the issued Ordinary Shares (being the maximum number of Ordinary Shares which could be purchased by the Company pursuant to the Share Purchase Authority) were to be purchased by the Company, ARC and the ARC Concert Parties' aggregate holding of 26,891,231 Ordinary Shares and nil Class A Shares would comprise approximately 50.8 per cent. of the remaining issued Voting Share Capital. In such a scenario, ARC and the ARC Concert Parties would be able to block ordinary resolutions of the Company as they would control in excess of 50 per cent. of the voting rights of the Company.

Following exercise of the Share Purchase Authority, ARC and the ARC Concert Parties may between them hold more than 50 per cent. of the Company's Voting Share Capital and for so long as they continue to be treated as acting in concert may accordingly increase their aggregate interest in Voting Shares without incurring any obligation under Rule 9 to make a general offer,

although individual members of ARC and the ARC Concert Parties will not be able to increase their percentage interests in Voting Shares through or between the Rule 9 threshold without Panel consent. However, should ARC and the ARC Concert Parties, following any subsequent exercise of the Share Purchase Authority, hold not less than 30 per cent. but not more than 50 per cent. of the voting rights of the Company and should any such persons then acquire an interest in additional shares carrying voting rights of the Company with the effect that their percentage holding of voting rights is increased, that person will, except with the consent of the Panel, be required by the Panel to make a general offer to all Ordinary Shareholders and Class A Shareholders at the highest price paid by such a person for any interest in shares in the Company during the previous 12 months.

Accordingly, if ARC and the ARC Concert Parties do not pass through 50 per cent. of the voting rights of the Company, whilst the obligations under Rule 9 would be waived in relation to any exercise of the Share Purchase Authority, any other future share buybacks or purchases of any interest in shares in the Company by ARC or the ARC Concert Parties after the expiry of the Panel Waiver would remain subject to Rule 9 and the other provisions of the Code.

The Panel has agreed to waive the obligation to make a general offer that would otherwise arise as a result of any exercise of the Share Purchase Authority, subject to the approval of the Independent Ordinary Shareholders and Independent Class A Shareholders voting on a poll. Accordingly, Resolution 5 is being proposed at the Annual General Meeting, and will be taken on a poll. Neither ARC nor the ARC Concert Parties will be entitled to vote on Resolution 5.

The duration of the Panel Waiver is the same as the duration of the Share Purchase Authority and will therefore expire at the earlier of (a) the conclusion of the annual general meeting of the Company held in 2016 and (b) 4 March 2016.

If you approve the Panel Waiver, you will be waiving the requirement for ARC and the ARC Concert Parties to make a mandatory general offer under Rule 9 of the Code as a result of the exercise of the Share Purchase Authority.

Before consenting to a waiver of the Code in relation to the Share Purchase Resolution you may want to take independent professional advice from an appropriate independent legal and/or financial adviser.

#### 3. Current and potential shareholding of ARC and the ARC Concert Parties

The aggregate shareholding of ARC and the ARC Concert Parties in the Company as at the Latest Practicable Date was 26,891,231 Ordinary Shares and nil Class A Shares, being 38.1 per cent. of the Voting Share Capital. This information is set out in the table below, together with details of the maximum number of Voting Share Capital and the percentage of Voting Share Capital of the Company which would be held by ARC and the ARC Concert Parties following the exercise of the Share Purchase Authority:

	As at the Latest Practicable Date		In the event the Share Purchase Authority is exercised in full <sup>1</sup>	
Shareholder	Number of Ordinary Shares	% of Voting Share Capital	Number of Ordinary Shares	% of Voting Share Capital of the Company
ARC	22,550,000	31.9	22,550,000	42.6
ARC Concert Parties	4,341,231	6.2	4,341,231	8.2
Total	26,891,231	38.1	26,891,231	50.8

<sup>&</sup>lt;sup>1</sup> and no Voting Shares held by ARC and the ARC Concert Parties are acquired

#### 4. Notice of Annual General Meeting

At the end of this document, Ordinary Shareholders and Class A Shareholders will find a notice convening the Annual General Meeting, such meeting to be held at 11.30 a.m. on 5 September 2014 at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT.

At this meeting an ordinary resolution, Resolution 5 (the Panel Waiver Resolution), will be proposed to approve the waiver conditionally granted by the Panel of any obligation which would otherwise be imposed on ARC and the ARC Concert Parties, either individually or collectively, to make a general offer to all Ordinary Shareholders and Class A Shareholders under Rule 9 of the City Code, as a result of the exercise of the Share Purchase Authority. The shareholdings of ARC and the ARC Concert Parties (in respect of 26,891,231 Ordinary Shares and nil Class A Shares (representing approximately 38.1 per cent. of the Voting Share Capital of the Company)) are disenfranchised for the purposes of the Panel Waiver Resolution. As a result, only Independent Ordinary Shareholders and Independent Class A Shareholders will be entitled to vote on the Panel Waiver Resolution and, as required by the Code, the Panel Waiver Resolution will be voted on by way of a poll.

Resolution 6 (the Share Purchase Resolution) is conditional upon the passing of Resolution 5 and will confer authority for the market purchase by the Company of up to 17,646,402 Ordinary Shares. This number represents 24.99 per cent. of the Voting Share Capital as the Latest Practicable Date. The Share Purchase Authority will expire on the earlier of (a) the conclusion of the annual general meeting of the Company held in 2016 and (b) 4 March 2016, unless such authority is otherwise revoked or varied by the Company prior to the date of such expiry. The maximum price (exclusive of expenses) to be paid on any occasion shall (a) in relation to any tender offer, be 150 per cent. of the average of the middle market quotations as published by Datastream for the five business days immediately preceding the date on which a circular is posted to shareholders of the Company notifying such shareholders of the terms and conditions of such tender offer; and (b) in relation to any share purchases effected otherwise than pursuant to a tender offer, be equal to 105 per cent. of the average of the middle market quotations as published by Datastream for the five business days immediately preceding the date on which the Ordinary Share is contracted to be purchased. The minimum price (exclusive of expenses) to be paid on any occasion shall be 1 pence.

Although the Share Purchase Authority lasts until the conclusion of the Company's annual general meeting in 2016 or, if earlier, 4 March 2016, the Company may ask Ordinary Shareholders and Class A Shareholders to approve a new share purchase authority at the Company's next annual general meeting or at some other later date. However, since the Panel Waiver only relates to the Share Purchase Authority, and also expires at the conclusion of the Company's annual general meeting in 2016 or, if earlier, on 4 March 2016, the Company would seek a new waiver from the Panel in relation to any obligation which would otherwise be imposed on ARC or any of the ARC Concert Parties to make a general offer to all Ordinary Shareholders and Class A Shareholders under Rule 9 of the City Code as a result of the exercise of any share purchase authority subsequently obtained by the Company at a shareholder meeting (such waiver again being conditional upon the approval of Independent Ordinary Shareholders and Independent Class A Shareholders voting on a poll).

#### 5. Action to be taken

You will find enclosed with this document a Form of Proxy for use in connection with the Annual General Meeting. Whether or not you propose to attend the Annual General Meeting in person, you are requested to complete and sign the Form of Proxy in accordance with the instructions printed thereon and return it to the Company's registrar, Morgan Sharpe Administration Limited, at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT or by fax to +44 (0)1481 233319 or by email to art@morgansharpe.com, as soon as possible but, in any event, so as to arrive no later than 11.30 a.m. on 3 September 2014.

The completion and return of a Form of Proxy will not preclude you from attending the Annual General Meeting and voting in person if you wish to do so.

#### 6. Recommendation

The Independent ARTL Directors, who have been so advised by Panmure Gordon, consider that the Share Purchase Resolution and the Panel Waiver Resolution to be proposed at the Annual General Meeting are fair and reasonable and in the best interests of Independent Ordinary Shareholders, Independent Class A Shareholders and the Company as a whole and therefore unanimously recommend that Independent Ordinary Shareholders and Independent Class A Shareholders vote in favour of such resolutions, as the Independent ARTL Directors intend to do in respect of their own beneficial holdings amounting to, in aggregate, 65,000 Ordinary Shares (representing approximately 0.1 per cent. of the Voting Share Capital as the Latest Practicable Date). In providing advice to the Independent ARTL Directors, Panmure Gordon has taken into account the commercial assessments of the Independent ARTL Directors.

If you are in any doubt about the contents of this document or the action you should take, you should seek your own independent financial or legal advice immediately.

Yours sincerely

**David Jeffreys** *Chairman* 

#### **PART 2 - ADDITIONAL INFORMATION**

#### 1. Responsibility

- 1.1 The directors of ARTL, whose names are set out in paragraph 2.1 below, accept responsibility for the information contained in this document, other than information relating to ARC, to the ARC Concert Parties and to the Independent ARTL Directors' recommendations in relation to the resolutions to be proposed at the Annual General Meeting. To the best of the knowledge and belief of the directors of ARTL (who have taken all reasonable care to ensure that such is the case), the information contained in this document for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.
- 1.2 The Independent ARTL Directors accept responsibility for their recommendation in relation to the resolutions to be proposed at the Annual General Meeting. To the best of the knowledge and belief of the Independent ARTL Directors (who have taken all reasonable care to ensure that such is the case) the information contained in this document for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.
- 1.3 The directors of Rockmount, whose names are set out in paragraph 2.2 below, accept responsibility for the information contained in this document relating to them, Rockmount and Arrco. To the best of the knowledge and belief of the directors of Rockmount (who have taken all reasonable care to ensure that such is the case), the information contained in this document for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.
- 1.4 Phillip Rose and Brad Bauman (being the executive committee of ARC) accept responsibility for the information contained in this document relating to ARC and the ARC Concert Parties other than Rockmount, Arrco, IPGL Limited and IPGL Property Funds Limited. To the best of the knowledge and belief of Phillip Rose and Brad Bauman (who have taken all reasonable care to ensure that such is the case), the information contained in this document for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.
- 1.5 The directors of IPGL Limited ("IPGL"), whose names are set out in paragraph 2.3 below, accept responsibility for the information contained in this document relating to them, IPGL and IPGL Property Funds Limited. To the best of the knowledge and belief of the directors of IPGL (who have taken all reasonable care to ensure that such is the case), the information contained in this document for which they accept responsibility is in accordance with the facts and does not omit anything likely to affect the import of such information.

#### 2. Directors and Company information

2.1 The names of the directors of ARTL and their respective principal functions are as follows:

Name	Function
David Jeffreys	Non-executive Chairman
Jeff Chowdhry	Non-executive Director
Phillip Rose	Non-executive Director
Roddy Sage	Non-executive Director
Serena Tremlett	Non-executive Director

Phillip Rose cannot be treated as an independent director of ARTL in relation to the proposed Share Purchase Authority and Panel Waiver as he is a partner in ARC. Accordingly, Phillip Rose has taken no part in the recommendation of the Board in connection with these matters. The Independent ARTL Directors comprise David Jeffreys, Jeff Chowdhry, Roddy Sage and Serena Tremlett.

2.2 Alpha Real Trust Limited is a Guernsey authorised closed-ended investment company with registered number 44786. Its registered office is at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT.

- 2.3 The names of the partners of ARC are as set out in Appendix I on page 25.
- 2.4 ARC is a limited liability partnership incorporated under the laws of England and Wales with registered number OC312705. Its registered office is at 338 Euston Road, London, United Kingdom NW1 3BG.
- 2.5 The names of the directors of Rockmount and their respective principal functions are as follows:

Name	Function
Jacqueline Le Noury	Director
Ascot Limited*	Director

<sup>\*</sup> Ascot Limited is a company whose sole purpose is to act as a corporate director. It is registered in Nevis with Company number 33046. Its registered office is at Dixcart House, Fort Charles, Charlestown, Nevis. The names of the directors of Ascot Limited and their respective principal functions are as follows:

Name	Function	
Jacqueline Le Noury	Director	
David Rowlinson	Director	

- 2.6 Rockmount is a limited company registered in Guernsey with registered number 50070. Its registered office is at 13 North Esplanade, St Peter Port, Guernsey GY1 2LQ.
- 2.7 The names of the directors of IPGL Limited and their respective principal functions are as follows:

Name	Function
Michael Alan Spencer	Chairman
Tina Kilmister-Blue	Chief Executive
Christopher Gurth Clothier	Director
David Jeremy Courtenay-Stamp	Non-executive Director
David Gelber	Non-executive Director
Michael Patrick Spencer	Non-executive Director

2.8 IPGL Limited is a private limited company registered in England and Wales with registered number 02011009. Its registered office is at Park House, 16 Finsbury Circus, London EC2M 7EB.

#### 3. Middle Market Quotations

The following table shows the middle market closing price for Ordinary Shares as derived from Datastream for share prices for (i) the first dealing day in each of the six months immediately prior to the date of this document, and (ii) 8 August 2014 (the Latest Practicable Date):

Date ARTL Share price	
3 March 2014	54.5
1 April 2014	54.25
1 May 2014	55.13
2 June 2014	53.75
1 July 2014	55
1 August 2014	54.5
8 August 2014	54

#### 4. Interests and Dealings

#### 4.1 <u>Interests of the Directors in the ARTL relevant securities</u>

As at the Latest Practicable Date, the interests of the Directors and their immediate families, related trusts and connected persons, all of which are beneficial unless otherwise stated, in the ARTL relevant securities were as follows:

Name	Number of Ordinary Shares
David Jeffreys	10,000
Jeff Chowdhry	40,000
Phillip Rose	139,695
Roddy Sage	<del>-</del>
Serena Tremlett	15,000

#### 4.2 <u>Interests of the Directors in ARC relevant securities</u>

As at the Latest Practicable Date, the interests of the Directors, their immediate families, their related trusts and connected persons, in ARC relevant securities were as follows:

Name	Partnership interest
Phillip Rose	20.1%

#### 4.3 <u>Interests of ARC and the ARC Concert Parties in the ARTL relevant securities</u>

As at the Latest Practicable Date, the interests of ARC and the ARC Concert Parties all of which are beneficial unless otherwise stated, in the ARTL relevant securities were as follows:

Shareholder	ARTL shareholding		
	Number	%	
$ARC^1$	22,550,000	31.9	
4DC			
ARC partners			
Rockmount	-	-	
Arrco	10,930	0.0	
Phillip Rose	139,695	0.2	
Brad Bauman	55,006	0.1	
IPGL Limited	3,010,100	4.3	
IPGL Property Funds	-	-	
Limited			
Ronnie Armist	500	0.0	
Brian Frith	1,125,000	1.6	
Karl Devon Lowe	-	-	
Mark Rattigan	-	-	
Hugo James	-	-	
Nicholas Friedlos	-	-	
Nigel Ashfield	-	-	
Total	26,891,231	38.1	

<sup>&</sup>lt;sup>1</sup> Note: All shares are held by ARC's wholly-owned subsidiary, Alpha Global Property Securities Fund Pte. Limited.

None of ARC, the ARC Concert Parties, the directors of ARC Concert Parties (where applicable) or the directors of Arrco holds any Class A Shares.

None of ARC, the ARC Concert Parties, the directors of ARC Concert Parties (where applicable) or the directors of Arrco has any rights to subscribe for ARTL relevant securities or short positions.

#### 4.4 Dealings by ARC and the ARC Concert Parties in the ARTL relevant securities

The following dealings in Ordinary Shares have occurred in the period of 12 months preceding the date of this document:

Date	ARC or ARC Concert Party	Purchase or Disposal	Number of Ordinary Shares	Price (pence)
3 December 2013	ARC	Disposal	20,000,000	53.0
3 December 2013	Alpha Global Property Securities Fund Pte, Limited	Purchase	20,000,000	53.0
23 July 2014	ARC	Disposal	2,175,000	54.0
23 July 2014	Alpha Global Property Securities Fund Pte. Limited	Purchase	2,175,000	54.0
23 July 2014	ARC	Disposal	375,000	54.0
23 July 2014	Alpha Global Property Securities Fund Pte. Limited	Purchase	375,000	54.0

Save as disclosed above, there have been no dealings in Ordinary Shares by ARC, the ARC Concert Parties or any directors of the ARC Concert Parties (where applicable) in the 12 months preceding the date of this document. There have been no dealings by ARC and the ARC Concert Parties in the Class A Shares.

The Panel has agreed on an *ex parte* basis that the above dealings are not disqualifying transactions under paragraph 2(a) of Appendix 1 of the Code.

#### 5. Disclosure of interests and dealings

- 5.1 For the purposes of paragraph 4 above and this paragraph 5:
  - (a) "ARC relevant securities" means:
    - (i) partnership interests in ARC carrying voting rights; and
    - (ii) any securities of ARC carrying conversion or subscription rights into any securities listed in (i) above;
  - (b) "ARTL relevant securities" means:
    - (i) Ordinary Shares and other securities of ARTL carrying voting rights;
    - (ii) equity share capital of ARTL; and
    - (iii) any securities of ARTL carrying conversion or subscription rights into any securities listed in (i) above;
  - (c) "ARC Concert Parties relevant securities" means:
    - (i) Ordinary Shares and other securities of either IPGL Limited, IPGL Property Funds Limited, Arrco or Rockmount carrying voting rights;
    - (ii) equity share capital of either IPGL Limited, IPGL Property Funds Limited, Arrco or Rockmount; and
    - (iii) any securities of either IPGL Limited, IPGL Property Funds Limited, Arrco or Rockmount carrying conversion or subscription rights into any securities listed in (i) above;
  - (d) "acting in concert" has the meaning attributed to it in the City Code;
  - (e) "arrangement" has the meaning attributed to it in Note 11 of the definition of "acting in concert" in the City Code and includes any indemnity or option arrangements, and any agreement or understanding, formal or informal, of whatever nature, relating to relevant securities which may be

an inducement to deal or refrain from dealing;

- (f) "connected adviser" means:
  - (i) in relation to ARTL, or ARC (as the case may be):
    - an organisation which is advising that company in relation to the Panel Waiver; and
    - (2) a corporate broker to that company;
  - (ii) in relation to a person who is acting in concert with ARTL, or ARC (as the case may be), an organisation which is advising that person either:
    - (1) in relation to the Panel Waiver; or
    - (2) in relation to the matter which is the reason for that person being a member of the relevant concert party;
- (g) "control" means an interest, or interests, in shares carrying in aggregate 30 per cent. or more of the voting rights attributable to the share capital of a company which are currently exercisable at a general meeting, irrespective of whether such interest or interests gives *de facto* control;
- (h) "dealing" or "dealt" includes:
  - (i) acquiring or disposing of relevant securities, of the right (whether conditional or absolute) to exercise or direct the exercise of the voting rights attaching to relevant securities, or of general control of relevant securities;
  - (ii) taking, granting, acquiring, disposing of, entering into, closing out, terminating, exercising (by either party) or varying an option (including a trade option contract) in respect of any relevant securities;
  - (iii) subscribing or agreeing to subscribe for relevant securities;
  - (iv) exercising or converting, whether in respect of new or existing securities, any relevant securities carrying conversion or subscription rights;
  - (v) acquiring, disposing of, entering into, closing out (by either party), exercise of any rights under, or varying, a derivative referenced, directly or indirectly, to relevant securities;
  - (vi) entering into, terminating or varying the terms of any agreement to purchase or sell relevant securities; and
  - (vii) any other action resulting, or which may result, in an increase or decrease in the number of relevant securities in which a person is interested or in respect of which he has a short position;
- (i) "derivative" includes any financial product whose value, in whole or in part, is determined directly or indirectly by reference to the price of an underlying security;
- (j) "exempt principal trader" or "exempt fund manager" have the meanings attributed to them in the City Code;
- (k) "relevant securities" means ARTL relevant securities or ARC relevant securities, as appropriate;
- (1) references to a person having an "interest" in relevant securities includes where a person:
  - (i) owns relevant securities;

- (ii) has the right (whether conditional or absolute) to exercise or direct the exercise of the voting rights attaching to relevant securities or has general control of them;
- (iii) by virtue of any agreement to purchase, option or derivative, has the right or option to acquire relevant securities or call for their delivery or is under an obligation to take delivery of them, whether the right, option or obligation is conditional or absolute and whether it is in the money or otherwise; and
- (iv) is party to any derivative whose value is determined by reference to the price of securities and which results, or may result, in his having a long position in them.
- (m) references to directors having an interest in relevant securities includes details of all interests, short positions and borrowings of any other person whose interests in shares the director is taken to be interested in pursuant to Part 22 of the Companies Act and related regulations; and
- (n) "short position" means any short position (whether conditional or absolute and whether in the money or otherwise) including any short position under a derivative or any agreement to sell or any delivery obligation or right to require another person to purchase or take delivery.
- 5.2 As at the close of business on the Latest Practicable Date, save as disclosed in paragraph 4 above and in this paragraph 5:
  - (a) ARTL had no interest in or right to subscribe for, or any short position in relation to, any ARC relevant securities or ARC Concert Parties relevant securities;
  - (b) none of the Directors has any interest in or right to subscribe for, or had any short position in relation to, any ARC relevant securities, any ARC Concert Parties relevant securities or any ARTL relevant securities;
  - (c) no other person acting in concert with ARTL had any interest in or right to subscribe for, or had any short position in relation to, any ARTL relevant securities;
  - (d) no person with whom ARTL or any person acting in concert with ARTL has any arrangement of the kind referred to in Note 11 of the definition of "acting in concert" in the City Code;
  - (e) neither ARC nor any person acting in concert with ARC (including the directors of Rockmount or IPGL) had borrowed or lent any ARTL relevant securities, save for any borrowed shares which have either been on-lent or sold;
  - (f) neither ARTL nor any person acting in concert with ARTL had borrowed or lent any ARTL relevant securities, save for any borrowed shares which have either been on-lent or sold;
  - (g) There is no agreement, arrangement or understanding between ARC or any person acting in concert with ARC and any of the Directors or Ordinary Shareholders or Class A Shareholders or any person having any connection with or dependence on, or which is conditional on, the outcome of the Share Purchase Authority.
  - (h) There is no agreement, arrangement or understanding by which the beneficial ownership of any Ordinary Shares acquired by the Company pursuant to the Share Purchase Authority will be transferred to any other person.

#### 6. Service contracts and other arrangements with the Directors

6.1 The Directors, all of whom are non-executive directors, do not have service agreements, but instead each has a letter of appointment setting out the terms and conditions of their appointment as follows:

#### Non-Executive Directors

Director	Current annual fees	Notice period	Date of letter of appointment
David Jeffreys	£31,500	-	26 March 2006
Roddy Sage	£22,000	-	26 March 2006
Serena Tremlett	£22,000	-	26 March 2006
Jeff Chowdhry	£22,000	-	26 March 2006
Phillip Rose	£22,000	-	26 March 2006

- 6.2 In addition to the fees specified in paragraph 6.1 above, Serena Tremlett earns £1,000 per subsidiary per year as a director of 12 subsidiaries of ARTL.
- 6.3 Save as set out above in paragraphs 6.1 and 6.2 above, there are no service contracts between ARTL and any director or proposed director of ARTL. No Directors' service contracts or letters of appointment have been entered into or amended within the six months preceding the date of this document.
- 6.4 There will be no change to any of the above letters of appointment as a result of the passing of the Share Purchase Resolution or the Panel Waiver Resolution or the exercise by the Company of the Share Purchase Authority.

#### 7. Material Contracts

The following is a summary of the principal contents of each material contract (not being a contract entered into in the ordinary course of business) entered into by ARTL or any of its subsidiaries during the period beginning two years before the date of this document.

#### Material contract entered into in relation to the purchase of certain assets from PIP

On 19 October 2012, the Company entered into an acquisition agreement with PIP, covering the terms of the acquisition of certain assets of the investment portfolio, namely PIP's entire interests in the following entities: The Freehold Income Trust, Active Commercial Estates plc, European Property Investment Portfolio plc, Business Centre Properties Limited, Healthcare & Leisure Property Limited, Industrial Multi Property Trust plc (formerly Alpha UK Multi Property Trust plc) and Romulus High Income Trust (the "Acquisition Portfolio"). Pursuant to the acquisition agreement, the Company acquired the entire Acquisition Portfolio, together with excess cash in PIP's bank accounts and those debts owed to PIP as at completion. As consideration for the acquisition, the Company issued 23,914,323 Class A Shares to PIP.

#### Buy Back, April 2013: Panmure Gordon (UK) Limited

On 19 April 2013, the Company informed Panmure Gordon (UK) Limited (the "**Broker**") of its intention to purchase Ordinary Shares during the period from 22 April 2013 to 20 June 2013 inclusive. The maximum price per Ordinary Share shall be no more than the higher of 105 per cent. of the average middle market closing prices of the Ordinary Shares (as derived from Datastream) for the five days when the London Stock Exchange is open for dealing preceding the date of such purchase and the higher of the last independent trade and the highest independent bid prior to such purchase. The maximum number of Ordinary Shares acquired would not exceed 7,389,385. All Ordinary Shares purchased under such a scheme will be cancelled by the Company and/or held in treasury.

#### July 2013: Loan to Industrial Multi Property Trust Limited ("IMPT")

On 1 July 2013 the Company announced that, in accordance with the Convertible Unsecured Loan Stock ("CULS") Subscription Agreement with IMPT of 13 July 2010, it redeemed all outstanding CULS (together with any CULS issued in satisfaction of interest payments) in full at par plus the payment of the premium of 18 per cent. The redemption amount was £6.42 million.

The Preference Shares stapled to the CULS were automatically redeemed and the associated Options have expired without being exercised.

The Company further announced that it had entered into an agreement ("Loan Facility Agreement") in which it will provide an unsecured loan ("Loan") to IMPT for £6.42 million. The proceeds of the Loan will be applied to finance the redemption of the CULS.

The term of the Loan Facility Agreement was six months to 31 December 2013, which is extendable by five years to 31 December 2018 with the consent of both the Company and IMPT. IMPT may voluntarily prepay the loan at any time by giving five days' notice. The coupon of the Loan is 15 per cent. per annum compounded quarterly.

#### Buy Back, September 2013: Panmure Gordon (UK) Limited

On 30 September 2013, the Company informed the Broker of its intention to purchase Ordinary Shares during the period from 30 September 2013 to 21 November 2013 inclusive. The maximum price per Ordinary Share shall be no more than the higher of 105 per cent. of the average middle market closing prices of the Ordinary Shares (as derived from Datastream) for the five days when the London Stock Exchange is open for dealing preceding the date of such purchase and the higher of the last independent trade and the highest independent bid prior to such purchase. The maximum number of Ordinary Shares acquired would not exceed 1,666,666. All Ordinary Shares purchased under such a scheme will be cancelled by the Company and/or held in treasury.

#### September 2013: Loan to Alpha UK Real Estate Fund ("AURE")

On 30 September 2013, the Company announced that it had entered into an agreement ("Loan Facility Agreement") in which it will provide a loan ("Loan") to the Jersey subsidiaries of AURE for £6 million. The proceeds of the Loan were to be applied contemporaneously with the refinancing of the existing senior debt for a new five year senior debt facility.

The Loan Facility Agreement is for the period to 20 November 2014, coterminous with the convertible loan provided to AURE in 2011. AURE may voluntarily prepay the loan at any time by giving five days' notice. The coupon of the Loan is 9 per cent. per annum paid quarterly.

# December 2013: Refinancing Agreements with Industrial Multi Property Trust ("IMPT") and European Property Investment Portfolio Plc ("Europip")

On 6 December 2013, the Company announced that it has entered into an agreement ("Loan Facility Agreement") in which it provided an unsecured loan ("Loan") to IMPT for £11.5 million. This sum incorporated a refinance of the loan provided by the Company announced on 1 July 2013 and represents a net additional investment of £4.6 million.

The Loan Facility Agreement is for five years expiring in December 2018 and carries a coupon of 15 per cent. per annum.

The Loan is part of a refinance of all IMPT's loan facilities announced by IMPT. The Loan is subordinated to a five year £33.5 million senior loan facility and a five year £20.0 million mezzanine loan facility.

Additionally the Company announced it has extended its loan to Europip by 12 months. The loan balance currently stands at £5.1 million including accrued interest and continues to attract a coupon of 9 per cent. per annum.

#### Buy Back, January 2014: Panmure Gordon (UK) Limited

On 13 January 2014, the Company informed the Broker of its intention to purchase Ordinary Shares during the period from 13 January 2014 to 12 February 2014 inclusive. The maximum price per Ordinary Share shall be no more than the higher of 105 per cent. of the average middle market closing prices of the Ordinary Shares (as derived from Datastream) for the five days when the London Stock Exchange is open for dealing preceding the date of such purchase and the higher of the last independent trade and the highest independent bid prior to such purchase. The maximum number of Ordinary Shares acquired would not exceed 2,000,000. All Ordinary Shares purchased under such a scheme will be cancelled by the

Company and/or held in treasury.

8. Significant change

> There has been no significant change in the financial or trading position of ARTL since 31 March 2014 (the date of the end of the last financial period for which either audited financial information or interim

financial information has been published).

9. Miscellaneous

Panmure Gordon has given and not withdrawn their written consent to the issue of this document and the

references herein to its name in the form and context in which it is included.

10. Documents available for inspection

Copies of the following documents are available for inspection during normal business hours on any weekday (Saturdays, Sundays and public holidays excepted) at the offices of Norton Rose Fulbright LLP

at 3 More London Riverside, London SE1 2AQ until 5 September 2014:

(a) form LLP2 and certificate of incorporation of ARC;

(b) memorandum and articles of incorporation of ARTL;

(c) the consent letter referred to in paragraph 9 above;

(d) all letters of appointment of the ARTL Directors;

(e) the material contracts referred to in paragraph 7 above; and

(f) this document.

The above documents will be available for viewing only from the following internet address:

http://www.alpharealtrustlimited.com/media/documentsavailableforinspection

This internet address will remain valid until 5 September 2014.

Dated: 13 August 2014

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#### APPENDIX I

#### ARC AND ITS CONCERT PARTIES

#### Alpha Real Capital LLP

ARC is a global real estate investment manager and has arms' length investment management agreements with ARTL and with other real estate funds.

The table below sets out: (a) the partnership interests of each of the partners in ARC; and (b) the shareholdings in ARTL of each of the partners in ARC.

	Partnership			
ARC partners	interest in ARC	ARTL shar	ARTL shareholding	
	%	Number	%	
Rockmount	18.8	=	-	
Arrco <sup>1</sup>	55.9	10,930	0.0	
Phillip Rose	20.1	139,695	0.2	
Brad Bauman	2.7	55,006	0.1	
Karl Devon Lowe	0.0	-	=	
Mark Rattigan	0.0	=	-	
IPGL Limited	=	3,010,100	4.3	
IPGL Property Funds				
Limited	1.4	-	_	
Ronnie Armist	0.2	500	0.0	
Brian Frith	0.7	1,125,000	1.6	
Hugo James	0.0	=	-	
Nicholas Friedlos	0.0	=	-	
Nigel Ashfield	0.0	=	-	
Total	100	4,341,231	6.2	

(correct as at the Latest Practicable Date)

#### Rockmount

Rockmount is the parent company of Arrco. Rockmount is an investment company whose sole investment is its partnership interest in ARC. Rockmount is ultimately owned by a trust of which Philip Gower is a discretionary beneficiary. Philip Gower is a UK and international commercial and residential real estate investor and developer.

#### Arrco

Arroo is a wholly-owned subsidiary of Rockmount. Arroo is an investment company whose sole investment is its partnership interest in ARC

#### Further information in relation to each of the other partners in ARC

#### Phillip Rose

Phillip Rose is a Fellow of the Securities Institute and holds a Master of Law degree. Phillip Rose has over 25 years' experience in the real estate, funds management and banking industries in Europe, the USA, Asia and Australasia. He has been the Head of Real Estate for ABN AMRO Bank, Chief Operating Officer of European shopping centre investor and developer TrizecHahn Europe, Managing Director of Lend Lease Global Investment, Executive Manager of listed fund General Property Trust, and a non-executive director of Great Portland Estates plc and a member of its audit committee. Phillip is currently a member of the Management Committee of the Hermes Property Unit Trust and its audit committee.

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<sup>&</sup>lt;sup>1</sup> Syd Taylor (a director of Arrco) holds 10,930 Ordinary Shares in ARTL.

#### Brad Bauman

Brad Bauman has over 20 years' experience in the real estate and finance industries in both Australasia and Europe in Investment Banks, Property Companies and Institutions, including 7 years with CB Richard Ellis where he was Managing Director of CBRE Financial Services.

Prior to joining Alpha Real Capital, Brad was Executive Director, Real Estate Investment Banking at Lehman Brothers.

#### **IPGL Limited**

IPGL Limited is a private holding company of a trading group with investments in a broad range of financial services companies as well as investments in other sectors. Michael Spencer, together with his family trusts, are majority shareholders of the company. IPGL Limited is the ultimate parent company of IPGL Property Funds Limited.

Michael Spencer is currently Group Chief Executive Officer of ICAP plc. He was also the founder of IPGL in 1986, and is currently its Chairman. Through its wholly owned subsidiary IPGL Property Funds Limited, IPGL has an interest in the Investment Manager. IPGL's other interests include City Index and investments in a variety of other financial services companies. IPGL is also a substantial shareholder in ICAP plc.

#### **IPGL Property Funds Limited**

IPGL Property Funds Limited is a private investment company. Its registered office is Park House, 16 Finsbury Circus, London EC2M 7EB.

#### Ronnie Armist

Ronnie is an Executive Director of the Stonehage Group. Ronnie joined the Stonehage Group in 2006 after working at Lombard Odier for nearly 20 years where he was Chief Executive of the London office and co-head of the Group's Institutional Client Unit. More recently, Ronnie worked as a Director of IPGL Limited.

#### Karl Devon-Lowe

Karl Devon-Lowe is a Chartered Accountant with over 20 years' finance experience in the real estate and leisure sectors. He joined ARC in March 2007 having previously worked in group finance at Hammerson plc and at Heron International as financial controller for its European leisure portfolio. He is also an associated member of the Association of Corporate Treasurers.

#### **Hugo James**

Hugo has 20 years of financial services experience across investment banking, fixed income, insurance and principal finance as both principal and adviser. Prior to joining ARC, Hugo worked in pension de-risking across investments, liability hedging and bulk annuities. He was previously CEO of PensionsFirst Capital, a managing director at Credit Suisse and director responsible for sales and structuring of bulk annuities at Legal & General and a member of the annuities management team. In addition, Hugo has nearly 10 years of M&A experience and helped start, and was subsequently CEO, of a UK leasing business.

#### Nigel Ashfield

Nigel is managing director of Alpha Real Property Investment Advisers LLP which is a subsidiary of ARC. Nigel is the fund manager of The Freehold Income Trust. Previously he was Managing Director of Close Brothers' Property Division where he worked for ten years. Nigel qualified as a chartered accountant with PricewaterhouseCoopers in London after studying law at university.

#### Nicholas Friedlos

Nick Friedlos has 30 years of real estate, financial and operational experience. Prior to joining ARC he was Chief Executive of Mapeley Limited, a real estate investment and management business, and prior to that was CFO of London Merchant Securities PLC and Land Securities Trillium Limited. Earlier in his career he was a partner in PricewaterhouseCoopers. Nick is a Chartered Accountant and holds a Bachelor of Law degree.

#### Brian Frith

Brian has over 40 years' experience in the finance industry. He is currently non-executive director of Mothercare (Jersey) Limited. He is also Chairman of Macmillan Cancer Support (Jersey) Limited and a

director of a Private Trustee Company established and licensed in the Bahamas.

#### Mark Rattigan

Mark Rattigan has previously been Chief Operating Officer and Director - Finance and Operations at RREEF (Deutsche Bank's real estate funds management group) based in London. He has over 20 years' experience in real estate, funds management and investment banking. Mark has also served as Fund Manager of Rubicon Europe Trust Group, an Australian real estate investment trust which holds a portfolio of European properties and commercial real estate loan assets. His experience includes 13 years in real estate investment banking with Deutsche Bank, HSBC Investment Bank and Macquarie Bank in both London and Sydney and five years as a property development manager at Lend Lease. Mark holds a Bachelor of Civil Engineering (Honours) from the University of Sydney and an Investment Management Certificate from the UK Society of Investment Professionals.

# APPENDIX II

# PART I

# Financial information for the last two years on ARC

The information listed below relating to ARC is hereby incorporated by reference into this document.

Information	Source of Information
1. Consolidated profit and loss account for ARC for the two years ended 31 March 2013 and 31 March 2014	ARC Annual Report and Accounts 2013, Consolidated profit and loss account on page 11.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	www.alpharealcapital.com/2013ARCaccounts
	ARC Annual Report and Accounts 2014, Consolidated profit and loss account on page 13.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	www.alpharealcapital.com/2014ARCaccounts
2. Consolidated balance sheet for ARC for the years ended	ARC Annual Report and Accounts 2013, Consolidated balance sheet on page 12.
31 March 2013 and 31 March 2014	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	www.alpharealcapital.com/2013ARCaccounts
	ARC Annual Report and Accounts 2014, Consolidated balance sheet on page 14.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	www.alpharealcapital.com/2014ARCaccounts
3. Consolidated cash flow statement for ARC for the years ended 31 March 2013 and 31 March 2014	ARC Annual Report and Accounts 2013, Consolidated cash flow statement on page 15.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	www.alpharealcapital.com/2013ARCaccounts
	ARC Annual Report and Accounts 2014, Consolidated cash flow statement on page 17.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:

	www.alpharealcapital.com/2014ARCaccounts
4. Notes to the consolidated financial statements for ARC for the years ended 31 March 2013 and 31 March 2014	ARC Annual Report and Accounts 2013, Notes to the Financial Statements on pages 16 to 27.  If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:  www.alpharealcapital.com/2013ARCaccounts  ARC Annual Report and Accounts 2014, Notes to the Financial Statements on pages 18 to 29.  If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:  www.alpharealcapital.com/2014ARCaccounts

The annual report and financial statements of ARC for the years ended 31 March 2013 and 31 March 2014 will be available free of charge at the website addresses below from the date of this document.

#### **Document** Website

Annual report and financial statements of ARC for the year ended 31 March 2013

www.alpharealcapital.com/2013ARCaccounts

Annual report and financial statements of ARC www.alpharealcapital.com/2014ARCaccounts for the year ended 31 March 2014

These documents will also be available for inspection at the offices of Norton Rose Fulbright LLP at 3 More London Riverside, London SE1 2AQ until 5 September 2014.

Any Ordinary Shareholder or Class A Shareholder, person with information rights or other person to whom this document is sent may request a copy of each of the documents set out above in hard copy form. Hard copies will only be sent where valid requests are received from such persons. Requests for hard copies are to be submitted to the Company at the address of Norton Rose Fulbright LLP at 3 More London Riverside, London SE1 2AQ or by calling +44 (0) 20 7283 6000 (calls to this number are charged at standard call rates). Lines are open 9.30 a.m. to 5.00 p.m.

# PART II

# Financial information for the last two years on the Company

The information listed below relating to ARTL is hereby incorporated by reference into this document.

Information	Source of Information
Consolidated income statement for the Company	ARTL Annual Report and Accounts 2013, Consolidated income statement on page 33.
for the two years ended 31 March 2013 and 31 March 2014	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html
	and select "Report and Accounts for the period ended 31 March 2013" from the document list to be brought to the relevant document.
	ARTL Annual Report and Accounts 2014, Consolidated income statement on page 31.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html
	and select "Report and Accounts for the period ended 31 March 2014" from the document list to be brought to the relevant document.
2. Consolidated balance sheet of the Company for the years ended 31 March 2013 and 31 March 2014	ARTL Annual Report and Accounts 2013, Consolidated balance sheet on page 34.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html
	and select "Report and Accounts for the period ended 31 March 2013" from the document list to be brought to the relevant document.
	ARTL Annual Report and Accounts 2014, Consolidated balance sheet on page 32.
	If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:
	http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html
	and select "Report and Accounts for the period ended 31 March 2014" from the document list to be brought to the relevant document.

3. Consolidated cash flow statement for the Company for the years ended 31 March 2013 and 31 March 2014 ARTL Annual Report and Accounts 2013, Consolidated cash flow statement on page 35.

If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:

http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html

and select "Report and Accounts for the period ended 31 March 2013" from the document list to be brought to the relevant document.

ARTL Annual Report and Accounts 2014, Consolidated cash flow statement on page 33.

If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:

http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html

and select "Report and Accounts for the period ended 31 March 2014" from the document list to be brought to the relevant document.

4. Notes to the consolidated financial statements for the Company for the years ended 31 March 2013 and 31 March 2014

ARTL Annual Report and Accounts 2013, Notes to the financial statements on pages 37 to 58.

If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:

http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html

and select "Report and Accounts for the period ended 31 March 2013" from the document list to be brought to the relevant document

ARTL Annual Report and Accounts 2014, Notes to the financial statements on pages 35 to 58.

If you are reading this document in hard copy, please enter the below web address in your web browser to be brought to the relevant document. If you are reading this document in soft copy, please click on the web address below:

 $\label{lem:http://www.alpharealtrustlimited.com/investor-relations/financial-reports.html$ 

and select "Report and Accounts for the period ended 31 March 2014" from the document list to be brought to the relevant document.

The annual reports and financial statements of ARTL for the years ended 31 March 2013 and 31 March 2014will be available free of charge at the website addresses below from the date of this document

#### **Document**

#### Website

Annual report and financial statements of ARTL for the year ended 31 March 2013

www.alpharealtrustlimited.com/investor-relations/financial-re ports.html (select "Report and Accounts for the period ended 31 March 2013" from the document list to be brought to the relevant document.)

Annual report and financial statements of ARTL for the year ended 31 March 2014

www.alpharealtrustlimited.com/investor-relations/financial-re ports.html (select "Report and Accounts for the period ended 31 March 2014" from the document list to be brought to the relevant document.)

These documents will also be available for inspection at the offices of Norton Rose Fulbright LLP at 3 More London Riverside, London SE1 2AQ until 5 September 2014.

Any Ordinary Shareholder or Class A Shareholder, person with information rights or other person to whom this document is sent may request a copy of each of the documents set out above in hard copy form. Hard copies will only be sent where valid requests are received from such persons. Requests for hard copies are to be submitted to the Company at the address of Norton Rose Fulbright LLP at 3 More London Riverside, London SE1 2AQ by +44 (0) 207 7283 6000 (calls to this number are charged at standard call rates). Lines are open 9.30 a.m. to 5.00 p.m.

#### APPENDIX III

#### **INVESTMENT POLICY**

#### Objectives and sector focus

The Company will target investment and development opportunities in real estate, real estate operating companies and securities, real estate services and other real estate related businesses that will offer high total returns.

The Investment Policy includes direct and indirect property investment and the Company will consider investment in real estate related equity and debt securities.

#### Geographical focus

The Company's investments will be unconstrained by geography.

#### Strategy

It is the intention of the Investment Manager to complement its international real estate skills in development and asset management with local market real estate skills, by working with experienced local partners to source, execute and manage investments.

The Investment Manager will seek to enhance income and capital values where appropriate through the following:

- space reconfiguration where under-utilised or inefficient areas within a building can be re-arranged to provide more valuable space;
- refurbishment and redevelopment where space can be modernised and the specification upgraded to create space which can command higher rents;
- re-leasing, which has the potential to increase the rental income to an open market level, when this is in excess of the existing rent;
- space creation by extending the building to meet tenant demand; and
- change of use which can result in higher value use for certain areas of a building or for entire properties.

#### Assets or companies in which the Company can invest

The Company's real estate investments may be held either directly or indirectly through joint venture or other investment structures, including equity, debt instruments, convertible loans and options or other securities.

Investments in listed equity or debt securities could include, but not be limited to:

- companies where Alpha Real Capital LLP is the investment manager but any fees payable (upfront and/or ongoing) to Alpha Real Capital LLP as a result of the investment in a company managed by Alpha Real Capital LLP would be reimbursed to the Company;
- companies where the:
  - o Directors believe the price of the equity or debt securities offer value;
  - o Company is seeking to acquire a substantial interest;
  - o Investment Manager believes it is able to actively seek to close any valuation gap between the value at which the security is trading and its intrinsic value; and
  - o Investment Manager believes it can add value.

The Company may hold positions in a concentrated number of assets or companies. Although the Board and the Investment Manager will have regard to the need for risk diversification there is no limit on the amount of the Company's assets which may be invested in any one investment.

Whilst there are no restrictions on maximum exposures per investment in listed equity or debt securities issued by entities in respect of which Alpha Real Capital LLP is the investment manager, the Company's investments in listed equity or debt securities issued by entities in respect of which Alpha Real Capital LLP is not the investment manager will comprise no more than 25 per cent. of the gross assets of the Company at the time of the investment.

#### Whether investments will be active or passive investments

The Company will continue to have an active investment philosophy in respect of all of its investments.

#### Holding period for investments

As the Company has no fixed life, no time limits will be set as a matter of investment policy generally and individual holding periods will vary to achieve best value from each investment.

#### Spread of investments and maximum exposure limits

The Company's investment policy does not set maximum exposures per investment or country. The Company believes the investment policy assists it to invest in a manner which diversifies risk while maximising the opportunity for high total returns.

#### Policy in relation to gearing and cross holdings

The Company expects to borrow to optimise returns for investors. Although the Company expects to initially target borrowing levels of between 50 per cent. and 65 per cent. of gross assets it has adopted a gearing policy allowing for borrowings of up to 95 per cent. of gross assets to provide the Company with investment flexibility. The Directors will consider the Company's gearing levels both in the context of individual property gearing and gearing levels across the whole portfolio.

In relation to cross-holdings, the Company will not invest more than 25 per cent. of the Company's gross assets at the time of investment, in the equity and/or debt of other listed companies where Alpha Real Capital LLP is not the investment manager, which includes investments in other closed-ended investment funds.

Additionally in relation to cross-holdings, the Company does not have any limits on the amount of the Company's gross assets that may be invested in the equity and/or debt of other listed companies where Alpha Real Capital LLP is the investment manager, which includes investments in other closed-ended investment funds where Alpha Real Capital LLP is the investment manager.

#### Investing restrictions

Other than the requirement for the Investment Manager to manage any potential conflicts, and the requirement to invest according with the investment policy, there are no investing restrictions applicable to the Company.

# Nature of returns that the Company will seek to deliver to Ordinary Shareholders and Class A Shareholders

The Directors believe that the Investment Manager's experience in the management of real estate assets will enable the group to meet its principal objective of achieving high total returns for Ordinary Shareholders and Class A Shareholders. The Company will target investment opportunities that the Directors believe will offer such returns. The Company does not currently anticipate the payment of a dividend in the near term; however the policy on dividends will be regularly reviewed.

#### APPENDIX IV

#### The General Principles of the Code

- 1. All holders of the securities of an offeree company of the same class must be afforded equivalent treatment; moreover, if a person acquires control of a company, the other holders of securities must be protected.
- 2. The holders of the securities of an offeree company must have sufficient time and information to enable them to reach a properly informed decision on the bid; where it advises the holders of securities, the board of the offeree company must give its views on the effects of implementation of the bid on employment, conditions of employment and the locations of the company's places of business.
- 3. The board of an offeree company must act in the interests of the company as a whole and must not deny the holders of securities the opportunity to decide on the merits of the bid.
- 4. False markets must not be created in the securities of the offeree company, of the offeror company or of any other company concerned by the bid in such a way that the rise or fall of the prices of the securities becomes artificial and the normal functioning of the markets is distorted.
- 5. An offeror must announce a bid only after ensuring that he/she can fulfil in full any cash consideration, if such is offered, and after taking all reasonable measures to secure the implementation of any other type of consideration.
- 6. An offeree company must not be hindered in the conduct of its affairs for longer than is reasonable by a bid for its securities.

# ALPHA REAL TRUST LIMITED

(a closed-ended investment company incorporated in Guernsey and registered with number 44786)

#### NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN THAT the Annual General Meeting of Alpha Real Trust Limited (the "Company") will be held at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT at 11.30 a.m. on 5 September 2014 to consider and, if thought fit, pass the following resolutions, which will be proposed as ordinary resolutions:

#### ORDINARY RESOLUTIONS

- 1. To receive and consider the directors' report, auditors' report and audited annual financial statements for the financial year ended 31 March 2014.
- 2. To re-elect Jeff Chowdhry as a director
- 3. To re-elect Roddy Sage as a director
- 4. To re-appoint the auditors, BDO Limited, and authorise the directors to fix their remuneration
- 5. THAT the waiver granted by the Panel on Takeovers and Mergers, described in the circular to ordinary shareholders and class A shareholders of the Company dated 13 August 2014 of which this notice forms part (the "Circular"), of the obligation that would otherwise arise on ARC and/or any member of the ARC Concert Party (each as defined in the Circular) individually or collectively to make a general offer to the shareholders and class A shareholders of the Company pursuant to Rule 9 of the City Code on Takeovers and Mergers as a result of the exercise by the Company of the powers conferred by resolution 6 below, be and is hereby approved.

Note: In order to comply with the City Code, resolution 5 will be taken on a poll and ARC and each member of the ARC Concert Party has undertaken not to vote on the resolution.

- 6. That, subject to the passing of resolution 5 above, the Company be and is hereby generally and unconditionally authorised in accordance with section 315 of The Companies (Guernsey) Law, 2008 (as amended) (the "Law") to make one or more market acquisitions (within the meaning of section 316 of the Law) of ordinary shares in the Company ("Ordinary Shares"), whether pursuant to tenders made in relation to any tender offer effected by (or on behalf of) the Company or otherwise (and, to the extent permitted by the Law, to hold such shares in treasury), provided that:
  - (a) the maximum aggregate number of Ordinary Shares hereby authorised to be acquired is 17,646,402 (representing a maximum of 24.99 per cent. of the Voting Share Capital, as defined in the circular to shareholders of the Company dated 13 August 2014 of which this notice forms part);
  - (b) where such acquisition is to be effected pursuant to tenders made in relation to any tender offer effected by (or on behalf of) the Company, the maximum price (exclusive of expenses) which shall be paid for an Ordinary Share pursuant to this authority shall be 150 per cent. of the average of the middle market quotations as published by Datastream for the five business days immediately preceding the date on which a circular is posted to shareholders and class A shareholders of the Company notifying such shareholders and class A shareholders of the terms and conditions of the tender offer:
  - (c) where such acquisition is to be effected otherwise than pursuant to tenders made in relation to any tender offer effected by (or on behalf of) the Company, the maximum price (exclusive of expenses) which shall be paid for an Ordinary Share pursuant to this authority shall be 105 per cent. of the average of the middle market quotations as published by Datastream for the five business days immediately preceding the date on which the Ordinary Share is contracted to be purchased;
  - (d) the minimum price (exclusive of expenses) which shall be paid for an Ordinary Share pursuant to this authority shall be 1 pence; and
  - (e) the authority hereby conferred shall expire on the earlier of (i) the conclusion of the annual

general meeting of the Company in 2016 and (ii) 4 March 2016 unless such authority is otherwise revoked or varied prior to the date of such expiry, save that the Company may (prior to such expiry) enter into a contract to acquire Ordinary Shares which will or may be completed or executed wholly or partly after such expiry and make an acquisition of such Ordinary Shares pursuant to any such contract, and the general authority previously granted pursuant to section 315 of the Law at the extraordinary general meeting of the Company held on 7 March 2013 be and is hereby revoked.

Dated: 13 August 2014

Registered office:

By order of the Board Morgan Sharpe Administration Limited Company Secretary Old Bank Chambers La Grande Rue St Martin's Guernsey GY4 6RT

#### **Notes:**

- 1. Ordinary Shareholders and Class A Shareholders entitled to attend and vote at the meeting may appoint one or more proxies (who need not be Ordinary Shareholders or Class A Shareholders) to attend and vote on their behalf.
- 2. To have the right to attend and vote at the meeting you must hold Ordinary Shares or Class A Shares in the Company and your name must be entered on the register of members of the Company in accordance with note 4 below.
- 3. To be valid, forms of proxy (and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy thereof) must be received by the Company's registrar, Morgan Sharpe Administration Limited, at Old Bank Chambers, La Grande Rue, St Martin's, Guernsey GY4 6RT or by fax to +44 (0)1481 233319 or email to art@morgansharpe.com, as soon as possible but, in any event, so as to arrive no later than 11.30 a.m. on 3 September 2014. A Form of Proxy accompanies this notice. Completion and return of a Form of Proxy will not preclude members from attending and voting at the meeting should they wish to do so.
- 4. The time by which a person must be entered on the register of members in order to have the right to attend or vote at the meeting is 11.30 a.m. on 3 September 2014. If the meeting is adjourned, the time by which a person must be entered on the register of members of the Company in order to have the right to attend or vote at the adjourned meeting is 48 hours before the date fixed for the adjourned meeting. Changes to entries on the register of members of the Company after such times shall be disregarded in determining the rights of any person to attend or vote at the meeting.
- 5. As at 8 August 2014, the latest practicable date prior to publication of this document, the Company had 58,260,634 Ordinary Shares in issue and 12,353,221 Class A Shares in issue with a total of 70,613,855 voting rights.